



MORE LIGHT

Key figures for the first three months 2023/2022

	Jan. – Mar. 2023	Jan. – Mar. 2022	Change in %
Order intake (in million euros)	283.0	310.3	- 8.8
Advanced Photonic Solutions	212.1	238.1	- 10.9
Smart Mobility Solutions	38.9	38.9	0.0
Non-Photonic Portfolio Companies	30.6	32.5	- 5.9
Other ¹	1.4	0.8	
Revenue (in million euros)	234.1	208.5	12.2
Advanced Photonic Solutions	181.8	158.0	15.1
Smart Mobility Solutions	22.9	21.2	8.4
Non-Photonic Portfolio Companies	28.3	28.8	- 1.9
Other ¹	1.0	0.6	
EBITDA (in million euros)	36.6	21.0	74.2
Advanced Photonic Solutions	36.7	27.2	35.0
Smart Mobility Solutions	- 0.1	0.7	n/a
Non-Photonic Portfolio Companies	3.2	- 2.2	n/a
Other ¹	- 3.3	- 4.7	
EBITDA margin	15.6%	10.1%	
Advanced Photonic Solutions ²	20.0%	17.2%	
Smart Mobility Solutions ²	- 0.4%	3.2%	
Non-Photonic Portfolio Companies ²	10.9%	- 7.3%	
EBIT (in million euros)	19.9	4.7	321.3
EBIT margin	8.5%	2.3%	
Earnings after tax (in million euros)	11.8	2.8	322.0
Earnings per share (in euros)	0.21	0.05	320.0
Free cash flow (in million euros)	28.5	- 3.1	n/a
Cash conversion rate	78.0%	< 0	

	March 31, 2023	Dec. 31, 2022	March 31, 2022
Order backlog (in million euros)	776.1	733.7	641.9
Advanced Photonic Solutions	611.7	586.9	511.8
Smart Mobility Solutions	81.2	65.7	72.6
Non-Photonic Portfolio Companies	82.8	81.0	57.4
Other ¹	0.4	0	0.2
Employees (headcount and incl. trainees)	4,493	4,435	4,264
Advanced Photonic Solutions	3,155	3,054	2,850
Smart Mobility Solutions	494	485	480
Non-Photonic Portfolio Companies	547	598	637
Other ¹	297	298	297
Employees Jena (headcount and incl. trainees)	1,588	1,551	1,457

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, May 11, 2023