



MORE LIGHT

Key figures of the first three months 2024/2023

	Jan. – Mar. 2024	Jan. – Mar. 2023	Change in %
Order intake (in million euros)	242.0	283.0	- 14.5
Advanced Photonic Solutions	197.9	212.1	- 6.7
Smart Mobility Solutions	29.4	38.9	- 24.3
Non-Photonic Portfolio Companies	14.0	30.6	- 54.1
Other ¹	0.7	1.4	
Revenue (in million euros)	256.1	234.1	9.4
Advanced Photonic Solutions	200.5	181.8	10.3
Smart Mobility Solutions	24.0	22.9	4.6
Non-Photonic Portfolio Companies	30.9	28.3	9.4
Other ¹	0.7	1.0	
EBITDA (in million euros)	44.5	36.6	21.6
Advanced Photonic Solutions	40.1	36.7	9.2
Smart Mobility Solutions	0.1	- 0.1	n/a
Non-Photonic Portfolio Companies	5.4	3.2	68.7
EBITDA margin (in %)	17.4	15.6	
Advanced Photonic Solutions ²	19.7	20.0	
Smart Mobility Solutions ²	0.4	- 0.4	
Non-Photonic Portfolio Companies ²	17.1	10.9	
EBIT (in million euros)	26.0	19.9	30.4
EBIT margin (in %)	10.2	8.5	
Earnings after tax (in million euros)	15.4	11.8	30.7
Earnings per share (in euros)	0.27	0.21	28.6
Free cash flow (in million euros)	19.5	28.5	- 31.7
Cash conversion rate (in %)	43.8	78.0	
Net debt (in million euros)³	416.7	423.1	- 1.5
Equity ratio (in %)³	54.3	54.2	

	March 31, 2024	Dec. 31, 2023	March 31, 2023
Order backlog (in million euros)	731.3	745.0	776.1
Advanced Photonic Solutions	575.2	579.8	611.7
Smart Mobility Solutions	66.1	60.2	81.2
Non-Photonic Portfolio Companies	89.9	104.9	82.8
Employees (headcount incl. trainees and temporary staff)	4,704	4,658	4,493
Advanced Photonic Solutions	3,310	3,293	3,155
Smart Mobility Solutions	541	526	494
Non-Photonic Portfolio Companies	545	534	547
Other ¹	308	305	297

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

³ Prior-year figures refer to December 31, 2023

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, May 8, 2024