



MORE LIGHT

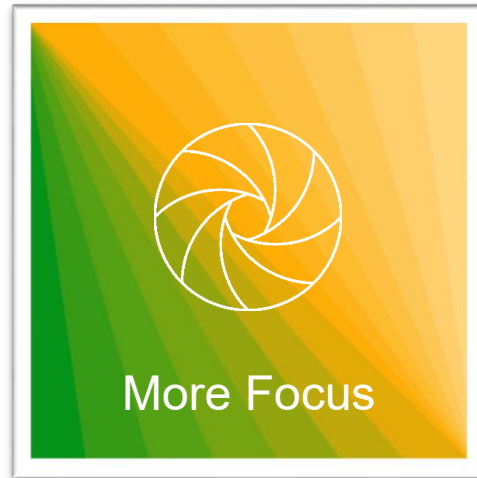
Jenoptik Capital Market Days 2019

21 November 2019

Agenda

08:30 - 09:00	Welcome and introduction		<i>Dr. Stefan Traeger</i>
09:00 - 09:40	Photonics – Solutions with light		<i>Prof. Dr. Stefan Nolte</i>
09:40 - 10:00	Q&A session		
10:00 - 10:20	--- COFFEE BREAK ---		
10:20 - 12:00	High-speed talks on our businesses	Light & Optics	<i>Dr. Ralf Kuschnerreit</i>
		Light & Production	<i>Martin Kuhnhen</i>
		Light & Safety	<i>Kevin Chevis</i>
		Growth perspectives in Asia	<i>Jonathan Qu</i>
		Prodomax – post merger experience	<i>Don Leslie</i>
12:00 - 12:30	Perspectives & opportunities		<i>Dr. Stefan Traeger, Hans-Dieter Schumacher</i>
12:30 - 13:00	Q&A session		
13:00 - 13:45	--- LUNCH ---		
14:10 - 16:00	Factory tour		

Corporate Strategy 2022: Transforming Jenoptik from a diversified industrial conglomerate into a focused technology group



We leverage our core competencies



We step-up our R+D work



We build a truly global enterprise

Our businesses with distinctive strategic positioning

Light & Optics OEM Business



OEM supplier with focus on being a development and production partner for key technologies based on photonics

Photonics at the heart of our OEM customers' products

Light & Production B2B Business



Engineering with a focus on smart manufacturing and process automation solutions for industrial customers

Driving production efficiency with photonics

Light & Safety B2G Business



Imaging based solutions for public safety in combination with intelligent data management

Making roads and communities safer



VINCORION



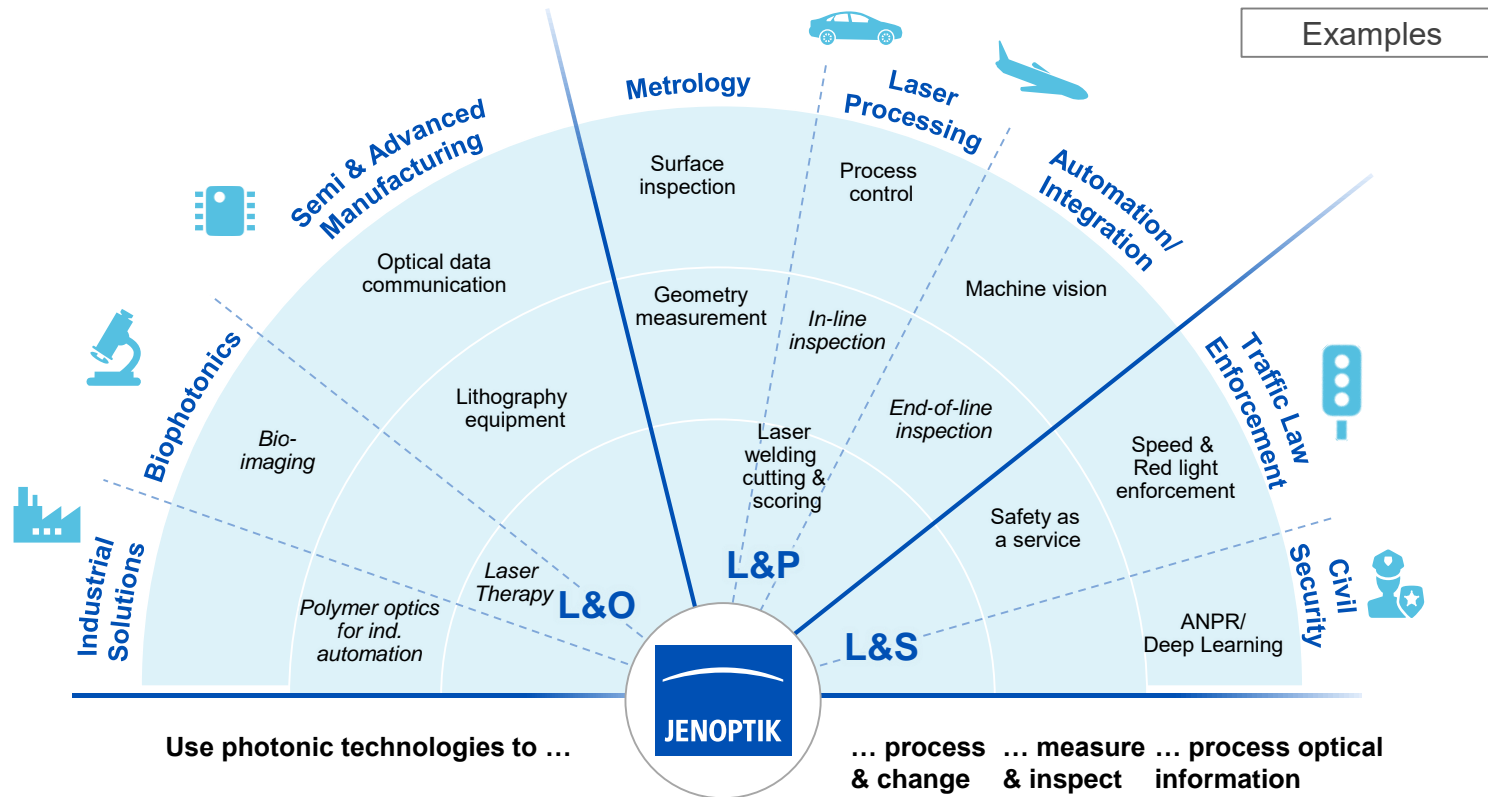
Mechatronic solutions for partners in the aviation, security and defense industries

Mechatronic solutions in challenging and regulated environments

Hence, our divisional strategies are aligned with the corporate strategy

Jenoptik Strategy: Intelligent use of photonic technologies ...

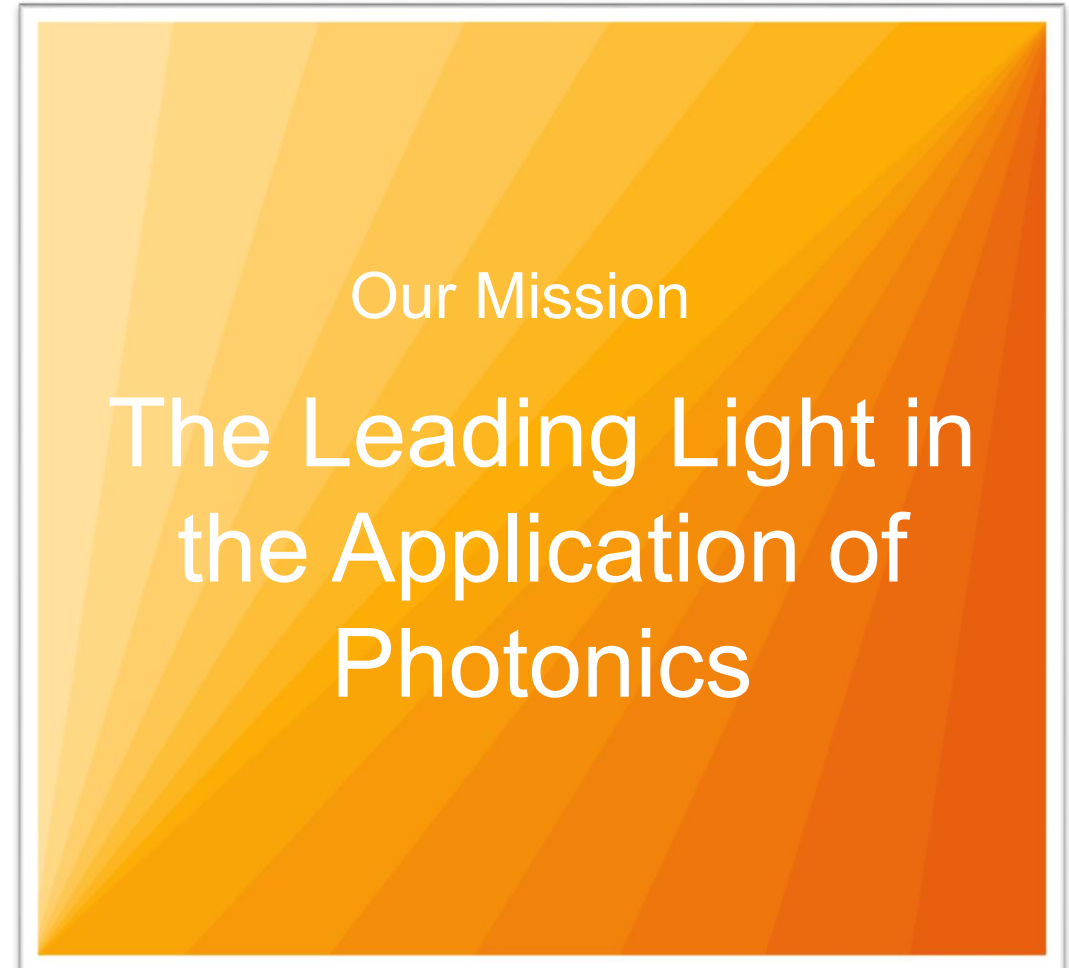
... creates value for the customer



Our competence:
Intelligent and efficient **integration** of multiple technologies with...
... focus on photonics

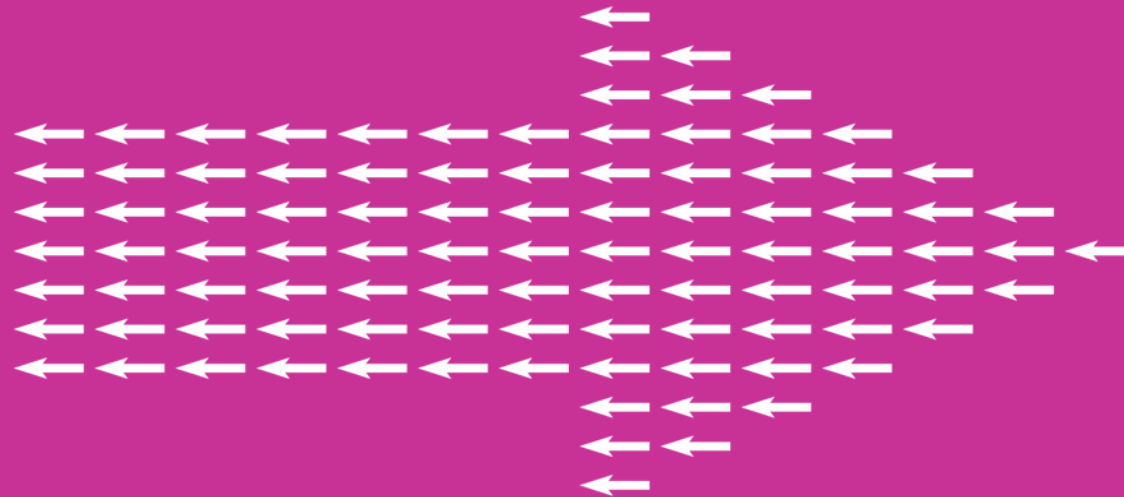
Our differentiator:
Deep application & process know-how to understand the customer's requirements

We want to improve our customers' competitiveness through photonics-based solutions



“Organizational culture eats strategy for breakfast, lunch and dinner – so don’t leave it unattended.”

Peter Drucker (adapted by Mark Fields, President of Ford)

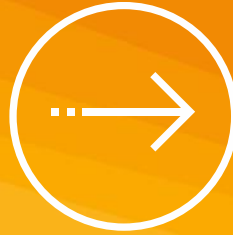


Our new set of values



OPEN

engaged
curious
open to new ideas



DRIVING

ambitious
winning mindset
moving forward



CONFIDENT

optimistic
courageous
determined

JENIUS AT WORK.

At Jenoptik, people with the JENIUS gene are changing the world with the power of light. That demands a spirit of exploration and dedication. If you're one of us, come meet the challenges facing the world. At Jenoptik, we're creating a better future for all of us.





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Thank you