



MORE LIGHT

Key figures for the first nine months 2023/2022

	Jan. – Sept. 2023	Jan. – Sept. 2022	Change in %	July – Sept. 2023	July – Sept. 2022	Change in %
Order intake (in million euros)	835.3	884.5	- 5.6	288.4	275.9	4.5
Advanced Photonic Solutions	622.1	683.2	- 8.9	199.7	216.7	- 7.8
Smart Mobility Solutions	87.7	102.6	- 14.5	25.2	27.2	- 7.3
Non-Photonic Portfolio Companies	122.5	96.6	26.8	62.7	31.3	100.4
Other ¹	2.9	2.1		0.7	0.8	
Revenue (in million euros)	768.7	698.0	10.1	263.8	250.7	5.2
Advanced Photonic Solutions	594.3	534.8	11.1	204.3	190.5	7.3
Smart Mobility Solutions	82.7	75.8	9.1	28.0	31.1	- 10.1
Non-Photonic Portfolio Companies	89.3	85.4	4.5	31.1	28.3	9.7
Other ¹	2.4	2.0		0.4	0.8	
EBITDA (in million euros)	143.0	117.8	21.4	51.4	48.2	6.7
Advanced Photonic Solutions	133.2	121.9	9.3	47.2	44.7	5.7
Smart Mobility Solutions	6.7	8.4	- 20.4	2.3	7.1	- 67.6
Non-Photonic Portfolio Companies	12.2	- 1.1	n/a	5.2	- 1.0	n/a
Other ¹	- 9.0	- 11.4		- 3.3	- 2.5	
EBITDA margin	18.6%	16.9%		19.5%	19.2%	
Advanced Photonic Solutions ²	22.1%	22.7%		22.7%	23.3%	
Smart Mobility Solutions ²	8.1%	11.1%		8.2%	22.7%	
Non-Photonic Portfolio Companies ²	13.2%	- 1.2%		16.1%	- 3.2%	
EBIT (in million euros)	88.1	68.4	28.8	34.3	31.5	8.7
EBIT margin	11.5%	9.8%		13.0%	12.6%	
Earnings after tax (in million euros)	54.2	41.4	30.8	21.5	18.2	18.5
Earnings per share (in euros)	0.94	0.71	32.4	0.38	0.30	26.7
Free cash flow (in million euros)	56.9	28.4	100.5	30.7	15.7	95.3
Cash conversion rate	39.8%	24.1%		59.7%	32.6%	

	Sept. 30, 2023	Dec. 31, 2022	Sept. 30, 2022
Order backlog (in million euros)	794.9	733.7	749.8
Advanced Photonic Solutions	608.2	586.9	600.2
Smart Mobility Solutions	71.0	65.7	83.3
Non-Photonic Portfolio Companies	115.1	81.0	66.1
Employees (headcount and incl. trainees)	4,590	4,435	4,383
Advanced Photonic Solutions	3,260	3,054	2,989
Smart Mobility Solutions	511	485	488
Non-Photonic Portfolio Companies	523	598	613

¹ Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

The prior year's figures by segment have been adjusted due to minor changes in the structure of the Jenoptik Group. Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).