



MORE LIGHT

Key figures of the first nine months 2024/2023

	Jan. – Sept. 2024	Jan. – Sept. 2023	Change in %	July – Sept. 2024	July – Sept. 2023	Change in %
Order intake (in million euros)	781.9	835.3	- 6.4	257.4	288.4	- 10.7
Advanced Photonic Solutions	624.7	622.1	0.4	208.9	199.7	4.6
Smart Mobility Solutions	90.1	87.7	2.7	26.8	25.2	6.4
Non-Photonic Portfolio Companies	65.4	122.5	- 46.6	21.2	62.7	- 66.2
Other ¹	1.6	2.9		0.5	0.7	
Revenue (in million euros)	815.1	768.7	6.0	274.3	263.8	4.0
Advanced Photonic Solutions	636.9	594.3	7.2	214.9	204.3	5.2
Smart Mobility Solutions	83.0	82.7	0.5	30.6	28.0	9.4
Non-Photonic Portfolio Companies	93.6	89.3	4.8	28.3	31.1	- 8.9
Other ¹	1.6	2.4		0.5	0.4	
EBITDA (in million euros)	160.6	143.0	12.2	59.1	51.4	14.9
Advanced Photonic Solutions	138.5	133.2	4.0	51.5	47.2	9.1
Smart Mobility Solutions	6.2	6.7	- 8.3	3.0	2.3	30.1
Non-Photonic Portfolio Companies	17.2	12.2	41.1	4.9	5.2	- 5.1
Other ¹	- 1.3	- 9.0		- 0.3	- 3.3	
EBITDA margin (in %)	19.7	18.6		21.6	19.5	
Advanced Photonic Solutions ²	21.4	22.1		23.6	22.7	
Smart Mobility Solutions ²	7.4	8.1		9.7	8.2	
Non-Photonic Portfolio Companies ²	18.0	13.2		16.9	16.1	
EBIT (in million euros)	104.6	88.1	18.6	40.9	34.3	19.3
EBIT margin (in %)	12.8	11.5		14.9	13.0	
Earnings after tax (in million euros)	66.8	54.2	23.3	26.6	21.5	23.6
Earnings per share (in euros)	1.15	0.94	22.3	0.46	0.38	21.1
Free cash flow (in million euros)	62.3	56.9	9.6	20.9	30.7	- 32.0
Cash conversion rate (in %)	38.8	39.8		35.3	59.7	

	Sept. 30, 2024	Dec. 31, 2023	Sept. 30, 2023
Order backlog (in million euros)	709.2	745.0	794.9
Advanced Photonic Solutions	564.9	579.8	608.2
Smart Mobility Solutions	68.0	60.2	71.0
Non-Photonic Portfolio Companies	76.3	104.9	115.1
Employees (headcount incl. trainees and temporary staff)	4,691	4,658	4,590
Advanced Photonic Solutions	3,269	3,293	3,260
Smart Mobility Solutions	551	526	511
Non-Photonic Portfolio Companies	546	534	523
Other ¹	325	305	296

¹ The item Other includes Corporate Center (holding, shared services, real estate) and consolidation

² Based on the sum of external and internal revenue

Please note that there may be rounding differences in this report compared to the mathematically exact amounts (currency units, percentages).

Jena, November 12, 2024