



MORE LIGHT

Jenoptik Business System

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A Business System helps solving Challenges in Management and drives the right Way towards future Success.

At Jenoptik, we are implementing our Business System thoughtfully over the course of the next years.

We emphasize on training, coaching and learning.

Components of our Roll-out

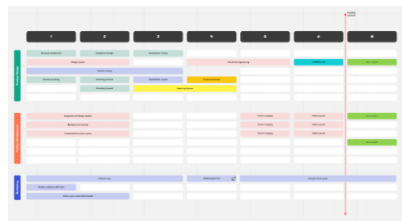
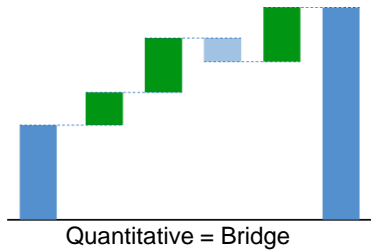


How do we control and monitor Execution of the Strategy?

4 Years “Agenda 2025”

Long Term Strategic Goals

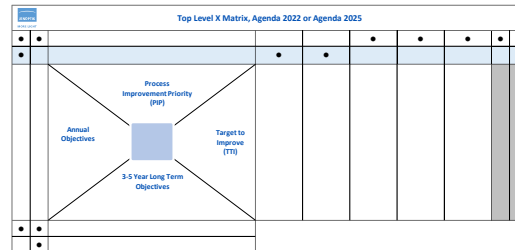
Growth targets break down into a **roadmap** (qualitative targets) on the **4 yrs path** and **bridge** (quantitative).



Every Year

Strategic Planning

Long-term targets are translated into the **x-matrix** and broken down into yearly targets, priorities, KPIs, responsibilities, etc.



X-Matrix Agenda 2025



Monthly (maybe weekly)

Tools; Problem Solving Process

Tools and Processes to plan, review, investigate, counter steer, etc.
Focus: achieve targets; accountability; involvement

Target To Improve (TTI) Bowler - JENOPTIK AG											
2021	2022	YTD	JAN	FEB	MAR	APR	MAY	JUN			
Plan											
Actual											
Plan											
Actual											
Plan											
Actual											

Bowler Chart

Action Plan

Valid for the entire strategy cycle

Populate the x-Matrix

Never-ending cycle of change & improvement

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